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Exam : **HP2-H62**

Title : **Selling HP Business Personal Systems Hardware 2018**

Vendor : **HP**

Version : **DEMO**

NO.1 A client needs to procure desktops for secretaries, a reception desk, and a call center. Which device, under HP's commercial desktop portfolio, fits all three business requirements of this client?

- A. Tower (TWR)
- B. Micro Tower (MT)
- C. Desktop Mini (DM)
- D. Small Form Factor (SFF)

Answer: C

NO.2 HP has recommended its commercial desktop portfolio to one of its clients to help them analyze large amounts of data, look at clearer images, and finalize deliverables.

What are two additional client benefits of the HP commercial desktop portfolio? (Choose two.)

- A. Low total cost of ownership (TCO)
- B. Robust security features
- C. Lower software deployment costs
- D. Focus on immediate results
- E. Better customer segmentation

Answer: A B

NO.3 Which is a primary selling point when considering an additional larger display, keyboard, dock, or mouse when selling HP notebooks?

- A. Increases functionality
- B. agile workspaces
- C. decreases fatigue
- D. increases productivity

Answer: B

NO.4 What is the advantage of HP Thunderbolt Dock G2?

- A. connects to HP Premium Collaboration keyboard
- B. transitions a notebook PC to desktop productivity
- C. enhances audio with HP Audio Boost
- D. enables connection to mobile phones

Answer: B

Explanation

<https://www.anandtech.com/show/12405/hp-announces-2nd-generation-thunderbolt-dock>

NO.5 Which areas in the end-point PC does HP's latest suite of security features protect?

- A. Device
- B. Identity
- C. Data
- D. All of the above

Answer: D